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Armed with the information outlined in this groundbreaking book, coaches and leaders will be able to: intervene effectively to produce positive change in both the group's dynamics and its outcomes, help people in the room alter their behavior to better reach their aspirations, identify the recurring sequences of behavior taking place in a group, understand why differing individual preferences for boundaries and rules affect their conversation, and much more.
Reading The Room Group Dynamics For Coaches And Leaders ...

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Kathryn is the Co-Principle Investigator with David Kantor, Ph.D. on the Reading the Room project. The study is testing David Kantor's groundbreaking model of interpersonal communication and group dynamics (Structural Dynamics) in executive leadership teams. The pilot will be completed by summer of 2015 and results published at that time. Preliminary results reveal the efficacy of the model that is well grounded in 50 years of prior research within family systems.

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Praise for Reading the Room If you believe, as I do, that tackling our toughest problems in organizations and societies will require significant advances in the human domain of how we think and interact, then you will find this book a wonderful resource for a healthier future.—Peter Senge, senior lecturer, leadership and sustainability, MIT Sloan School of Management; and founding chair ...

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Reading the Room: Group Dynamics for Coaches and Leaders. "A must-read for anyone truly interested in gaining access to and managing their own actions/behavior as well as all those we work with, live with, and interact with.

Reading the Room rightly (in my view) focuses on the structures and real dynamics of whole and imperfect humans as they face everyday encounters as well as high stakes (for them) dilemmas. Digging into this work means one is committed to knowing the difference between quick fixes (so called) and developing a leadership sensibility and orientation that is more sustainable and effective over time.

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Michael Margolis points out that, often, non-verbal cues can tell us much more about the interpersonal dynamics in a room. "There's sometimes a pecking order in a group of who's more dominant and who's more subordinate," Margolis notes. "You can see it pretty clearly if you know how to look. leadership-psychology-institute | Kantor Reading the Room

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